

# **EXHIBIT B**

**Transcript of Exhibit 591**

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1 **Call Date:** 2018-10-27

2 **Call Duration:** 05:23

3 **Call Begin:** 17:13:18

4 **Call Participants:**

5 JOHN WILSON

6 RICK SINGER

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10 SINGER: John, how are ya?

11 WILSON: Hey, Rick, I'm OK. I'm here in a big rainstorm in

12 Saudi Arabia. [laughter]

13 SINGER: In Saudi Arabia?

14 WILSON: Unusual. Yeah, I'm in Dammam.

15 SINGER: I didn't -- I didn't know that they, uh, had

16 storms like that in the desert.

17 WILSON: I know. It's very unusual. Very strange, yeah.

18 [IA] all this lightning. It was crazy. Anyway,

19 now I'm in the car. We're heading out so I had a

20 little free time.

21 SINGER: OK.

22 WILSON: [OV] What's happening?

23 SINGER: So I had a conversation with the Stanford sailing

24 coach and, um, so I just gave the Stanford

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1 sailing coach 160,000 for his program and while  
2 we were having that conversation I said, "Hey,  
3 I'm hoping that this 160 that I'm helping you  
4 with helps secure, um, a spot for next year. Can  
5 I be guaranteed a spot for next year?" And he  
6 said, um, "Yes."  
7 WILSON: That's all it takes?  
8 SINGER: So -Uh, no, no, no, no. That's not all it takes.  
9 [laughter]  
10 WILSON: OK. [laughter]  
11 SINGER: This is not TJ Maxx or Marshall's or somethin'  
12 like that. So, um -  
13 WILSON: Right.  
14 SINGER: So essentially if you're -- um, I wanted you to  
15 have first dibs, like I told you. So if you want I  
16 can provide John Vandemoer, um, -- which I'm gonna  
17 essentially send John directly the check to the  
18 coach. I can send him your 500,000 that you wired  
19 into my account to secure the spot for one of your  
20 girls. Um, I asked him for a second spot in  
21 sailing and he said he can't do that because he  
22 has to actually recruit some real sailors so that  
23 Stanford doesn't -  
24 WILSON: [laughter]

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1 SINGER: -- catch on.

2 WILSON: Right.

3 SINGER: OK. So -

4 WILSON: Yeah, no. He's got to -

5 SINGER: -- Stanford -

6 WILSON: -- actually have some sailors. Yeah.

7 SINGER: Yeah. So that Stanford doesn't catch on to what  
8 he's doing.

9 WILSON: Right.

10 SINGER: So - Um, and I -- that doesn't mean I'm not gonna  
11 pursue other Stanford coaches, um, and to be frank  
12 with you, it doesn't matter if, um, it's one of  
13 the girls who's not a sailor. I can still put her  
14 as a sailor. Or, obviously, the one that is, I can  
15 -- I'll mark that she's a sailor 'cause she is,  
16 but not at the level in which she can sail at  
17 Stanford.

18 WILSON: Right, right.

19 SINGER: I just need to know if you want me to go forward  
20 and secure that spot.

21 WILSON: Yeah, that's what I need to think about that. I  
22 know the girls were looking at, you know, Harvard  
23 and Stanford, are their two -- you know, two tops.  
24 Anything on Harvard?

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1                   So if we did that, we're then precluded -- you  
2                   know, you've gone [IA] path already.  
3    SINGER:    So we're not --  
4    WILSON:    You're saying once you do this you're committed  
5                   down that path?  
6    SINGER:    Well, that's what I'm trying to get. I'm trying to  
7                   get -- that you got one and then I'm gonna go  
8                   after the other one, others at Stanford. I don't  
9                   -- you know, obviously I just started here 'cause  
10                  I already have that relationship with the sailing  
11                  coach and I've already --  
12   WILSON:    [OV] Yeah.  
13   SINGER:    -- given him 160,000. That doesn't mean I'm not  
14                  going to go after Harvard, as well, and I  
15                  probably am gonna go after Harvard for one spot  
16                  or two spots but I just haven't been there yet  
17                  'cause it's too early.  
18   WILSON:    Right. So what -- uh, [UI] so is it, uh, you're  
19                  committed once you make this call, you're saying?  
20   SINGER:    Excuse me?  
21   WILSON:    Would we be committed?    Because I don't even --  
22                  you know, the girls haven't even been out there  
23                  yet to look at it yet.  
24   SINGER:    [OV] No, so...

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1 WILSON: How does that work?

2 SINGER: No. So let's -- I'll -- let -- you know,  
3 let me have a discussion with the coach to say  
4 when I have to have the commitment from you guys.

5 WILSON: OK.

6 SINGER: 'Cause that would tell you if you guys needed to  
7 be out there to visit or are you just gonna take  
8 the spot now or do we have time?

9 SINGER: I'll get back to you on that. I just want to make  
10 sure, you know, I'm working on it for ya and that  
11 I got the spot. I just need to know if that's  
12 what you want me to do and I'll -- and I'll work  
13 on the rest of it over the next day or two to  
14 figure out what the next parameters are. And then  
15 I'll text you and you can call me from, you know,  
16 the Nile with Moses and Cleopatra and whatever  
17 you want.

18 WILSON: [laughter] OK. I'll be here, then I'll be in Abu  
19 Dhabi and Dubai later in the week and then France  
20 after that. All right. Um, what about the timing?  
21 Anything-- any news on the Harvard side?

22 SINGER: I'm just working on the Harvard side now.

23 WILSON: Is that likely to be in the next few weeks, too.  
24 'Cause I thought we had until spring on some of

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1                   that.

2     SINGER:     We do, we do. But I -- but I -- you know, I first

3                   got to worry about my kids for this year. But

4                   because you --

5     WILSON:     Yeah.

6     SINGER:     -- provided me the money and I already was on the

7                   phone with them, I'm thinkin' about you guys

8                   first.

9     WILSON:     Oh, OK, great. That's always nice of you. I

10                  appreciate that.

11    SINGER:     OK. So I will --

12    WILSON:     [OV] All right.

13    SINGER:     --get back to you on the questions you had, but

14                  just wanted to pose this to you now.

15    WILSON:     Right. So, it sounds great. Appreciate it.

16    SINGER:     OK? So I'll get back to you-

17    WILSON:     [OV] All right.

18    SINGER:     - or I'll text you.

19    WILSON:     OK, super.

20    SINGER:     OK, John.

21    WILSON:     Thank you.

22    SINGER:     Take care.

23    WILSON:     Take care

24    SINGER:     OK, bye-bye.

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END OF AUDIO FILE